

Red Eye Yacht Club Board Meeting

Pledge of Allegiance

I. Call to order

Date: October 26, 2023

Time: 7 pm

II. Roll Call

Absent:

Present: Terry, Ernie, John, Mike, Steve, Chip, Neil, Dave Y (Pokey), Dave C., Andy, Kathy, Jeff, Aimee, Mark M.

III. Approval of minutes from last meeting

Approve the minutes by Andy. Second by everyone Approved.

IV. Entertainment / Kitchen – Chairman Ernie/Kitty/John –

Veterans Nov 11th. Pokey has rental. Stever R. & Kyle – Bull & oyster Jan 20th still working on details. Will be an event. Approx.. 150 people. (like at the crab feast). John says 99 is capacity inside. Terry says he doesn't have an issue with using the deck, we should buy heaters. Andy recommends rent them, so they don't get stolen.

Terry says sounds good since there's not much happening in January. Ernie – we used to have a cheat sheet of dates of the events during the coming year. We can update the calendar, post it on the board, email it to the membership. Chip says Crescent had a calendar on the wall with the events on it. New members said they like to do events.

Mark M. asks about new people. They are renting the slip for now. Slip assignment time, if there is no slip for them they will get their money back. They can use BGE as rental. Hugo & Kim don't know if they have a slip until February? Yes. They paid full membership. They're taking a chance that they will have a slip for them. There's at least 4 slips available.

V. Bar Committee – Chairman Kathy/Nancy –

Kathy is asking that new members should not get their chit card until they meet with her. They need to be taught how to run the cash register/get ice etc. We have social members coming in here doing whatever they want. John says shut the card off. Terry says hes taking membership chair and will make sure that happens. Steve recommends that the chit cards be given to Kathy and then Kathy can give them the chit card at the class. Class will be sometime in January. Discussion.

Steve asks Terry if bar chair is Kathy and Kitchen chair is Kitty? Yes Pokey & Neil will stock for 2024. She will be getting a 3rd person since we have a lot of volume going out. Mark M – dave, himself and jeff stock often. It is more than an hour a week job. The 3rd

person should get 50 hours too. Jeff – when we have events, we need a barback who gets hours. Ned is bar backing for the Halloween party.

Steve R & Jeff – Point of Sale. Rep from company who provided the original system. He cannot do anything for us unless we purchase new stuff. We cannot incorporate one card to use on the door and at the bar. The key cards have been upgraded so much, the cards we use are no longer available. His biggest concern is if our system crashes, we lose all of the information in that system. We lose all the money that paid on chit cards, there will be no record. Our system is outdated. It serves what were doing right now, do we continue on and wait until it crashes?

Steve and jeff have done research. Onsite visit with Adello. We went to other clubs and restaurants around the area. 3 clubs are same size and scope/membership as red eye. We're sitting on a time bomb with our system. We have non web based isolated system. No back up. Adello has moved up in stature and the money per month we bring in is way below in their price range for businesses they deal with. 2 companies they recommended – Square & Toast. Square everything we need and built for small business. Biggest benefit no monthly fee, software is free. Only time we pay 2.6per + 10c per credit card transaction. We don't pay anything up front. Hardware has to be updated. Ipad system. Middle river, easter, sue haven, crescent, system is like that. Web based. 2 ipads running simultaneously. One can be outside and inside. We can do everything outside the inside bar does. Biggest change would be the chit card. The chit card would change to gift card. Magnetic reader. PCI Compliance Act, credit card companies do not want other systems tied to their system because its unsafe. If someone uses a hacked card and it gets run, we would be responsible for anything that happens. Our current computer is not connected to the internet.

Kathy if we go with square and someone uses a card with virus or something, square carries all the security to protect us. The credit card button on the screen will be programed to automatically charge the fee. The cash button would open the drawer. We can customize the program.

The gift card will be just like a gift card at Christmas time. It will have a QR code. We can save the members names in the computer like a customer. And it will charge their account. You can take a picture of the qR code with your phone. The POS would tie into quick books. Jeannie would be able to track all the money, taxes, etc. Jeannie can send everything to the accountant. Square has remote access, 24/7 customer support. Cost up front would be approximately \$3000 hardware, cash draw, ipads stand, gift cards (they don't expire). Laptop for Jeannie. The computer upstairs is old.

Andy asks if gift card will be charged fees as the credit card? No

They can be reloaded. You can create your own account and reload your own card. Steve said we can also add a red eye logo.

Mike asks if you have to carry the card? Yes Or Jeff says we would save your name in the system as your account instead.

Change over is not fast. If we take it to the membership and they agree, it could take about a month to get everything working and running. Kathy has to custom build the system. Its time consuming.

Mark M asks if gift card has expiration date? No The chits not used, what happens to them? In January the chits would roll over. The annual fee would be reduced by \$200. Frank Winterling from Eastern has the current square system. We would have to do a bylaw change. Frank uses a usb stick and backs up the system each week.

The doors are different from the bar.

Mark M – add nickle to the credit card charges? Steve said they already worked it out.

It has to be brought to the membership.

VI. Finance Committee – (NOVEMBER ONLY)

VII. Facility Committee – Chairman Mike Delamar

Inside bathroom project to start. Relocate icemaker, move closet door, change kitchen door, new window, removal of chimney, small jobs. Drop box is done. Camera has new hard drive. A month worth of recording. Terry says provide safety equipment for people working on the chimney – dust masks/safety glasses.

VIII. By-Laws Committee – Chairman Ernie, Mark M. & Steve R.

Steve - Bylaw about raising responsibility on social membership. Wrote up bylaw. He will put the bylaw and post in the newsletter for next meeting. It can be amended at the meeting. \$50 to \$100, 2 events, ball ticket, 10 work hours (4 opening).

Discussion.

Chip we should cap social membership at 50 people. Neil says people have asked to freeze social membership until we get it straightened out. Its board business because effects money for the club. Steve proposes to freeze social membership until we figure it out.

Motion we need to freeze all membership for 12 months starting now. Jeff recommends to freeze until after slip assignment. We shouldn't be taking money if we don't have slips available. No memberships will be accepted until after slip assignment. Discussion.

Steve says karen & ken are not around and did a lot of things and we need people to step up and to the jobs.

Terri said we had a social guy who came in at the meeting and we told him to wait a month. We're making them wait like they're supposed to.

We will vote in the 4 people who have applications in.

Kathy has social member has been here for 3 years and will be joining as full member in January. She isn't joining new she's just changing status. Mark – social member wants to use seniority, she has no seniority.

Freeze membership for full and social until February 2024. After slip assignment.

Vote: all approved.

Chip says social shouldn't come in unless a full member is here? Wait until bylaw change.

IX. Old Business -

Karen emailed Aimee and said she did not and never would say we could order the high tables and chairs for the deck. They are not in the budget and would need to be voted on by the board or by the membership. This has always been her position on everything that is not in the original budget for any given year.

X. New Business -

Andy – There was an incident at the ball with an intoxicated member. The TAM training that is in place here, there needs to be something in place that we do not allow anyone to leave and prevent him from going behind the bar or leaving here and causing an accident. We'd be liable. Dave C says we can tell him to leave. We can call the police. We need to make sure they are riding with someone or staying on their boat.

Kathy – you can't TAM train everyone. Our members do it for hours. If someone is intoxicated, she as bar chair, can do something. Bartenders need to stop drinking while they are bartending. When we have a bartender who is being paid or hours, members have to stop going behind the bar. It keeps happening over and over. The bartender is in charge of the bar.

Steve is asking if we should document it? Its been noted already. If the Bar maid behind the bar needs to remove someone, they will need back up.

XI. Good of the Club -

Bob Dooley doing billing? John says he's (Bob D) not sure what to do with people who haven't attended events or finished worked hours. Someone needs to help him.

Opening weekend is May 31, June 1 & 2, 2024

November board meeting would be on thanksgiving can we move to week after, so Ernie can work with the officers and get the finance committee together. Discussed. Board Meeting will be moved to the week after thanksgiving.

Adjournment 8:07 p.m. Motion by Terry . Second everyone.

Minutes by Recording Secretary, Aimee Mitchell